

**Echo Parenting Education  
Revised Budget  
2011-2012**

**Echo Parenting & Education  
FY 2011-12 Working Budget**

	DV	Center based Programming	Client Funded Programming	PECP	Fund- raising	Admin	Ahmanson	Budget A TOTAL	Hig Budget Contingency	Budget B TOTAL
<b>Income</b>										
(1) Board contributions	-	-	-	-	70,000	-	-	70,000	10,000	80,000
(2) Donations	-	-	-	-	30,000	-	-	30,000	50,000	80,000
(3) Grants	60,000	-	25,000	-	175,000	-	50,000	310,000	100,000	410,000
(4) Contract fees	-	-	39,000	-	-	-	-	39,000	-	39,000
(5) Client fees	15,000	-	150,000	-	-	-	-	165,000	-	165,000
(6) Program fees	5,000	100,000	-	5,000	-	-	-	110,000	-	110,000
(7) PECP tuition	-	-	-	51,000	-	-	-	51,000	-	51,000
(8) Direct mail fundraising	-	-	-	-	20,000	-	-	20,000	10,000	30,000
(9) Special events	-	-	-	-	45,000	-	-	45,000	-	45,000
<b>Total Income</b>	<u>80,000</u>	<u>100,000</u>	<u>214,000</u>	<u>56,000</u>	<u>340,000</u>	<u>-</u>	<u>50,000</u>	<u>840,000</u>	<u>170,000</u>	<u>1,010,000</u>
<b>Program expenses</b>										
(10) Personnel	34,518	220,965	170,028	69,370	-	-	-	494,881	57,245	552,126
(11) Professional Svcs( translation, mentors, etc)	-	10,000	-	500	-	-	-	10,500	-	10,500
(12) Mileage reimbursement	-	1,500	5,000	-	-	-	-	6,500	-	6,500
(13) Program supplies	-	12,750	3,800	2,000	-	-	-	18,550	6,000	24,550
(14) Parent education/outreach	-	7,000	-	-	-	-	-	7,000	10,000	17,000
(15) Client activities	-	-	-	-	-	-	-	-	-	-
(16) Festival of Childhood	-	7,500	-	-	-	-	-	7,500	7,500	15,000
(17) Staff training	-	5,250	-	-	-	-	-	5,250	-	5,250
(18) Program evaluation	-	5,000	-	-	-	-	-	5,000	10,000	15,000
(19) Curriculum Production Costs	-	11,875	-	-	-	-	-	11,875	-	11,875
(20) Facilities	-	-	-	-	-	-	-	-	-	-
<b>Total Program expenses</b>	<u>34,518</u>	<u>281,840</u>	<u>178,828</u>	<u>71,870</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>567,056</u>	<u>90,745</u>	<u>657,801</u>
<b>Excess of revenue/(deficit) over pgm exp</b>	<u>45,482</u>	<u>(181,840)</u>	<u>35,172</u>	<u>(15,870)</u>	<u>340,000</u>	<u>-</u>	<u>50,000</u>	<u>272,944</u>	<u>79,255</u>	<u>352,199</u>
<b>Administrative exps</b>										
(21) Admin personnel					147,407	53,458	-	200,865	-	200,865
(22) Bank & payroll service charges					-	6,000	-	6,000	-	6,000
(23) Educational mat'ls for donors					-	-	-	-	-	-
(24) Dues and subscriptions					-	1,000	-	1,000	-	1,000
(25) Rent					-	29,640	-	29,640	-	29,640
(26) Insurance					-	5,500	-	5,500	-	5,500
(27) Accounting Fees					-	6,000	-	6,000	10,000	16,000
(28) Outside Consulting					5,000	12,000	-	17,000	-	17,000
(29) Grant writer					-	-	-	-	-	-
(30) Direct mail campaign exp					3,500	-	-	3,500	3,000	6,500
(31) Special events					10,000	-	-	10,000	-	10,000
(32) Office supplies & postage					-	13,900	50,000	63,900	-	63,900
(33) Telephone & internet					-	9,840	-	9,840	-	9,840
(34) Taxes and Fees					-	50	-	50	-	50
Sub-total before allocation					165,907	137,388	50,000	353,295	13,000	366,295
Admin allocation to pgms	6,816	43,634	33,575	13,699	29,108	(126,832)	-	-	-	-
<b>Total Admin expenses</b>	<u>6,816</u>	<u>43,634</u>	<u>33,575</u>	<u>13,699</u>	<u>195,015</u>	<u>10,556</u>	<u>-</u>	<u>353,295</u>	<u>13,000</u>	<u>366,295</u>
<b>Excess/(deficit) of revenue over expenses</b>	<u>38,666</u>	<u>(225,473)</u>	<u>1,597</u>	<u>(29,569)</u>	<u>144,985</u>	<u>(10,556)</u>	<u>-</u>	<u>(80,351)</u>	<u>66,255</u>	<u>(14,096)</u>

total exp 1,024,096